

dti

the department for Enterprise

copy?
NIT CF

The Rt. Hon. Lord Young of Graffham
Secretary of State for Trade and Industry

C D Powell Esq
Private Secretary to the
Prime Minister
10 Downing Street
LONDON
SW1A 2AA

Department of
Trade and Industry

1-19 Victoria Street
London SW1H 0ET

Switchboard
01-215 7877

Telex 8811074/5 DTHQ G
Fax 01-222 2629

CF
I have
asked for a
draft.
This is attached
eg

Direct line 215 5422
Our ref PS1AUH
Your ref
Date 11 May 1988

Dear Charles,

Your letter of 4 May asked for a draft reply to a letter from
Mr J W S Fletcher, Director of Trafalgar House, about the
... Third Bosphorus Bridge project. I enclose a draft.

Both Trafalgar House and Tarmac/Wimpey are aware of the
content of the Prime Minister's reply to the Mayor of
Istanbul. While we tend to share Trafalgar House's conclusion
that the Mayor favours a combined approach and private sector
financing, Tarmac/Wimpey take a contrary view. The Prime
Minister's reply seeks to convey the impression of a positive
reaction. The Ambassador in Ankara is unlikely to be able to
see Mayor Dalan before today.

I am copying this letter and enclosure to Lyn Parker (Foreign
and Commonwealth Office).

Yours
STEPH Ratcliffe

STEPHEN RATCLIFFE
Private Secretary

DRAFT LETTER FROM PS/PRIME MINISTER

J W S Fletcher Esq
Director Business Development
Trafalgar House plc
1 Berkeley Street
LONDON W1A 1BY

Thank you for your letter of 4 May about the Third Bosphorus Bridge.

As you will know from discussions with Government Departments, the Prime Minister has sent a reply to the Mayor of Istanbul which will be delivered by our Ambassador in the next day or two. In her reply, the Prime Minister gives a positive reaction to the Mayor's suggestion that the Bridge and Expressway projects should be combined. With a view to improving your company's negotiating position, the Government has offered to pay for technical and financial studies. We hope that the Mayor and the Turkish Government will take up this offer and that it leads to progress on both projects, whether on a combined or separate basis.

