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THE PRIME MINISTER

5 April 1988

*Dear Mr. Laing,*

Thank you for your letter of 29 March providing me with a concise and up to the minute overview of the commercial climate in Turkey.

I am glad that the CBI group's recent visit to Turkey was successful in identifying potential areas for developing bilateral trade and co-operation. My discussions are likely to touch on several of the aspects raised in your letter and it is particularly valuable to have the business community's views in advance.

The Turkish business community places great emphasis on formal links with institutions such as the CBI which are perceived as useful channels for developing trade relations, so I naturally welcome your efforts in this respect.

Unfortunately I will be unable to attend the Turkish Industrial Exhibition on 20 April as I am likely to be abroad that day. I shall however bear in mind your suggestion of a contribution following my visit to Turkey.

*Yours sincerely*

*Margaret Thatcher*

J. M. K. Laing, Esq.

*SA*