



Prime Minister
 Would you wish
 to do this? I see
 some risks in a
 letter. But you
 could mention it
 orally to Mr. Mulroney
 when you see him at CHOGM.
 Agree?
 Yes not CDH/12.

Hanson Trust PLC

Office of the Chairman

180 Brompton Road, London SW3 1HF
 Telephone (01) 589-7070 Telex 91.72.02

Strictly Private & Confidential

September 5, 1985

My dear Prime Minister:

Would you help me with a personal introduction to the Canadian Prime Minister, Brian Mulroney?

In the new political climate developing there, I am keen to see Hanson Trust develop activities in Canada along the lines we have been able to pursue so successfully in the past twelve years in the United States. I believe strongly this would be of real benefit to Canada as well as to the United Kingdom's economy.

As you will know, in the United States, under the leadership of my partner Sir Gordon White, we have been able to build up from very small beginnings in 1973 to the point where our US activities now have an annual turnover approaching \$2 billion and last year produced profits of some \$125 million, all on an original investment of \$3,000 and involving NO other outflow of UK funds.

Sadly, restrictions on foreign investment have totally prevented us from developing in Canada. There is certainly no shortage of opportunities as I know from the fifteen years I lived there. However, I am convinced from conversations I have had recently with leading Canadian bankers that it will need a real thrust right from the top if the hopes being expressed of attracting foreign investment again are to be translated from words into deeds.

I can put this over personally to Mr. Mulroney, but your personal introduction would be invaluable.

Very sincerely
 James

The Rt. Hon. Mrs. Margaret Thatcher, MP,
 10 Downing Street,
 London
 SW1

Directors: Lord Hanson (Chairman) D. N. Rosling (Vice-Chairman)
 B. A. Hellings A. Hagdrup M. G. Taylor A. G. L. Alexander C. G. F. Harding
 J. H. Pattison D. C. Bonham Sir Gordon Booth KCMG CVO E. D. Collins (USA)
 Associate Directors: D. H. Clarke (USA) A. R. Cotton

file



085

10 DOWNING STREET

From the Private Secretary

23 September 1985

The Prime Minister has asked me to thank you for your letter of 5 September and to say that she hopes to see Mr. Mulroney at the Commonwealth Heads of Government Meeting in the Bahamas in mid-October.

Charles Powell

The Lord Hanson

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STRICTLY PRIVATE AND CONFIDENTIAL

NOT -> Appts?



~~CF~~ not CF

Ref. A085/2340

MR NORRGROVE

To keep with
Hanson Trust pps.

DLW
19/9.

Lord Hanson wrote on 5 September asking Sir Robert Armstrong to forward the enclosed letter (which he has not opened) addressed to the Prime Minister, together with some background papers.

Background papers destroyed
MS

CST 7/10/85.

M C STARK

13 September 1985

~~Prime Minister~~ 2

I have kept back most of the background papers (1984 annual report, brokers' circulars etc etc).



Hanson Trust PLC

CDQ
GR:

Office of the Chairman

180 Brompton Road, London SW3 1HF
Telephone (01) 589-7070 Telex 91.72.02

Strictly Private & Confidential

September 24, 1985.

Dear Mr Powell

Many thanks for your letter of September 23, 1985, and I look forward with interest to hearing the result of the Prime Minister's conversation with Mr. Mulroney (on the question of my meeting him).

Sincerely

Hanson

Charles Powell, Esq.,
Private Secretary to the Prime Minister,
10 Downing Street,
London, S.W.1.

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